CAPABILITY STATEMENT

Silver Tongue Development, Inc.

Fixed-price AI consulting, automation and training that helps small businesses, nonprofits and growing organizations put AI to work and get hours back every week.

COMPANY SNAPSHOT

Founded	2021
Incorporated	Wyoming
Headquarters	Washington, DC
Team	5 people
Service area	Nationwide, DMV based
Pricing	Fixed, published

WHO WE SERVE

- Small businesses
- Growing companies
- Nonprofits and mission-driven organizations
- Larger organizations adopting AI securely

HOW WE WORK

01 Discover and assess
02 Design the solution
03 Deploy and integrate
04 Optimize and support

LEADERSHIP

Steven May Jr.
Founder and President

Three decades of leadership across technology, marketing, enterprise sales, real estate and construction.

CONTACT

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CORE CAPABILITIES

Workflow Automation
Admin, data entry and follow-ups, automated.

AI Chatbots
24/7 website chat that qualifies leads.

AI Grant Writing
Grant research, drafts and donor outreach.

Data and Reporting
Dashboards, summaries and forecasting.

Custom AI Assistants
Secure assistants trained on your business.

Customer Support AI
Inbox triage, reply drafts, knowledge bases.

Email and Marketing AI
Personalized campaigns and lead nurture.

Strategy and Workshops
Team training, AI policies, adoption plans.

Enterprise AI Governance
AI strategy, an acceptable-use policy, a locked-down Claude or ChatGPT deployment and signed employee agreements that protect company data and IP.

CLIENT RESULTS

60%
less proposal time for a DC government contractor

45%
higher donor retention for a health nonprofit

75%
faster document review for a law firm

35%
less excess inventory for a retail chain

"Our ticket resolution time has gone from four hours to 45 minutes, and our lead conversion rate has increased from 7% to 22%."
Jennifer LeBlanc, VP, Government Networks LLC (verified review on Clutch)

FIXED-PRICE PACKAGES

Package	What you get	Price
AI QuickStart	Top three AI opportunities, next steps	**$399**
AI Efficiency Blueprint	5 to 10 opportunities, 90-day roadmap	**$995**
AI Workflow Build	One working automation, built for you	**$1,995**
AI Readiness Assessment	Tool survey and data/IP risk review	**$2,250**
AI Transformation	Strategy, one build and adoption support	**$3,995**
Governance and Deployment	Full governance rollout, 50+ staff	**From $11,500**

Satisfaction guaranteed: if a deliverable misses the agreed results, we fix it at no extra cost.